

RESOLUTION 2021-046

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF SAN PABLO (1) WAIVING ANY IRREGULARITIES IN THE PROPOSAL OF SUN RIDGE SYSTEMS; (2) APPROVING THE AGREEMENT WITH SUN RIDGE SYSTEMS, INC. FOR THE PURCHASE OF A FULLY-INTEGRATED COMPUTER-AIDED DISPATCH SYSTEM, RECORDS MANAGEMENT, MOBILE COMPUTING AND FIELD REPORTING SYSTEM INCLUDING THREE YEARS OF SERVICE AND MAINTENANCE FOR THE TRI-CITY CONSORTIUM IN THE AMOUNT TOTALING \$1,418,259; (3) AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT WITH SUN RIDGE SYSTEMS, INC. CONTINGENT ON FAVORABLE FUNDING AUTHORIZATIONS FROM THE CITIES OF HERCULES AND PINOLE; AND (4) AUTHORIZING THE PAYMENT OF \$178,556, UPON SIGNING THE AGREEMENT USING EXISTING BUDGET RESOURCES FROM THE FY2020/21 POLICE DEPARTMENT SPECIAL DEPARTMENT EXPENSE LINE ITEM (100-2110-44000)

WHEREAS, *Improving Public Safety & Preserving Regional Approach* are adopted policy items under the FY 2021-23 City Council Priority Work Plan, effective March 15, 2021;

WHEREAS, this proposed action is not a project under CEQA pursuant to Guidelines Section 15378(b)(5): Organizational or administrative activities of governments that will not result in direct or indirect physical changes in the environment, but if deemed a project, then under CEQA Guidelines § 15061(b)(3), in that it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment;

WHEREAS, on July 27, 2016, the Richmond Police Department presented all consortium members with a notice of intent to terminate consortium Records Management and Consolidated Communications services which were being provided by the Richmond Police Department to the cities of San Pablo, Hercules and Pinole;

WHEREAS, on November 15, 2016, staff discussed options with the Council's Public Safety Standing Committee and the Committee directed staff to explore alternate service models, including a new Tri-City model with the Cities of Hercules and Pinole;

WHEREAS, on March 6, 2017, the City Council approved the concept of a Tri-City Agreement with the Cities of Hercules and Pinole for Computer Aided Dispatch and Records Management Systems ("CAD/RMS") services with the understanding that follow-up actions would be necessary during the transition and before the final agreement was presented to Council for approval to maintain continuity of police dispatch and record services (Resolution 2017-038);

WHEREAS, consistent with the San Pablo City Council's Resolution 2017-038, San Pablo, Pinole and Hercules prepared the documents to form a Tri-City Agreement where Pinole would provide communication (dispatch) services and San Pablo would host and maintain the CAD and RMS system and servers;

WHEREAS, on May 1, 2017, the San Pablo City Council approved the Tri-City Agreement authorizing the City Manager to finalize and execute the Tri-City Agreement with the cities of Hercules and Pinole for dispatch and CAD/RMS services (Resolution 2017-078);

WHEREAS, the Cities of Hercules, Pinole and San Pablo ("Tri-City Consortium") entered into the Tri-City Dispatch Services and CAD/RMS Agreement effective May 11, 2017, to consolidate dispatch services provided by the City of Pinole and CAD/RMS provided by the City of San Pablo for the benefit of the police departments at all three Cities with San Pablo also providing just dispatch services to the police services of the Contra Costa Community College District at the Contra Costa College campus in San Pablo pursuant to an agreement approved by the City Council on August 7, 2017, pursuant to Resolution No. 2017-162;

WHEREAS, in order to provide services contemplated by the Tri-City Agreement, the Tri-City Consortium Working Group prepared a Request for Proposals (RFP) for software and services for a fully-integrated computer-aided dispatch system, records management, mobile computing and field reporting system for the Tri-City Consortium;

WHEREAS, on August 17, 2020, the Tri-City Consortium, with the City of San Pablo designated as the contracting entity, officially sent out the Request for Proposal via Planetbids.com.;

WHEREAS, on October 5, 2020, the San Pablo Police Department received the following vendor proposals via Planetbids.com:

Vendor ID	Vendor Name	Bid Amount
909281	Sun Ridge Systems Inc.	\$1,444,189
910494	Mark43 Inc.	\$1,392,274
910611	Tyler Technologies	\$768,758
911232	Global Public Safety	\$755,563
911272	Colossus Inc.	\$555,423
900577	CentralSquare Tech	\$353,052

WHEREAS, the Tri-City Consortium Working Group reviewed all six vendor proposals. The following proposers were deemed not to meet the specifications: Global Public Safety, Colossus/Caliber and CentralSquare Technologies as discussed in the staff report;

WHEREAS, following demonstrations of the systems from the remaining proposers, on November 18th 2020, the Tri-City Working Group, Police Department and IT Staff met to evaluate the proposals and proposers on the criteria set forth in the RFP including pricing, system infrastructure, proof of concept/projected viability and responsiveness to RFP requirements;

WHEREAS, although Sun Ridge Systems submitted the highest cost proposal, following proposal review and system demonstrations by the Tri-Cities Working Group and IT. Staff recommend the contract be awarded to Sun Ridge Systems for the following reasons:

- Of the remaining proposals, Sun Ridge's proposal was most responsive to the operational requirements in the RFP as Mark 43 and Tyler Tech still had a number of components in development, including the mandated NIBRS/CIBRS reporting
- Sun Ridge provided the best scenario demonstration with the "End Users" very satisfied with the ease in use;
- Given the demonstration and experiences with other clients, projected viability was high;

WHEREAS, the Tri-City Working Group recommended to the Police Chiefs to move forward with contract negotiations with Sun Ridge Systems (RIMS);

WHEREAS, on February 3, 2021, Sun Ridge Systems initiated negotiations with revisions of the Agreement that was attached to the RFP, but Sun Ridge had not noted these revisions in Sun Ridge's proposal. Thus, it is recommended to waive any procedural irregularities with the failure of Sun Ridge to include its objections to the Agreement with its proposal;

WHEREAS, based on the recommendations of San Pablo Police Department staff and the Tri-City Working Group, the City Council agrees with the modifications to the Agreement outlined in the staff report including but not limited to software reliability, disclaimer of warranties, indemnification, third-party beneficiaries and response times;

WHEREAS, in Sun Ridge Systems' initial proposal the total cost, including software, interfaces with 3rd party vendors, current data conversation and three (3) years of maintenance and support was \$1,444,189. With requested items removed during contract negotiations there was a savings of \$159,955 but additional items were identified during contract negotiations that cost an additional \$134,025 which are identified in the staff report. There are three modules that are only utilized by the San Pablo Police Department totaling \$31,174. The total contract cost for Sun Ridge Systems to provide the Tri-City Consortium with a fully-integrated computer-aided dispatch system, records management, mobile computing and field reporting systems is \$1,418,259. The amount subject to the cost distribution agreement is \$1,387,084;

WHEREAS, under the current Tri-City MOU and Agreement Formula the City of San Pablo's portion of the payment is 49.24% (\$714,225). The City of Pinole's portion of payment is 31.77% (\$440,677) and the City of Hercules' portion of payment is 18.99% (\$263,407);

WHEREAS, in FY 2021, once the Agreement is signed by both parties, the City of San Pablo will pay 25%, of their portion, totaling \$178,367 using existing budget resources from the FY 20/21 Police Department Special Department Expense Line Item (100-2110-44000);

WHEREAS, the City of Pinole will pay 25% for a total of \$100,169 and the City of Hercules will pay 25% totaling \$65,852. Both the Pinole Police Department and Hercules Police Department will be presenting this purchase to their City Councils for authorization; and

WHEREAS, In FY 22/23, once Sun Ridge Systems' implementation is completed, the City of San Pablo will pay the remainder of their portion totaling \$535,669. The City of Pinole will pay \$330,508 and the City of Hercules will pay \$197,555. All three agencies will return to their respected City Councils for authorization of final payments.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of San Pablo hereby:

- 1) Waives any irregularities in the proposal of Sun Ridge Systems, Inc.;
- 2) Approves the attached Agreement with Sun Ridge Systems, Inc. for the purchase of a fully-integrated computer-aided dispatch system, records management, mobile computing and field reporting system including three years of service and maintenance for the Tri-City Consortium in the amount totaling \$1,418,259;
- 3) Authorizes the City Manager to execute the Agreement with Sun Ridge Systems Inc. in the form attached with minor deviations after consultation with the City Attorney and contingent on favorable funding authorizations from the Cities of Hercules and Pinole; and
- 4) Authorizes the payment of \$178,556 (25%), upon the signing of the Agreement using existing budget resources from the fY2020/21 Police Department Special Department Expense Line Item (100-2110-44000).

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ADOPTED this 19th day of April, 2021, by the following votes:

AYES:	COUNCILMEMBERS:	Cruz, Ponce, Pineda and Xavier
NOES:	COUNCILMEMBERS:	None
ABSENT:	COUNCILMEMBERS:	Pabon-Alvarado
ABSTAIN:	COUNCILMEMBERS:	None

ATTEST:

APPROVED:

/s/ Dorothy Gantt
Dorothy Gantt, City Clerk

/s/ Elizabeth Pabon-Alvarado
Elizabeth Pabon-Alvarado, Mayor