City of San Pablo Police Department

FirstNet Service Proposal

01/10/2019

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FirstNet Key Points

- FirstNet is **your network**. It is **not a commercial network**, nor should it be compared to commercial networks

- Built to the requirements developed after thousands of hours of consultation with first responders – to exceed the **critical need for communications upgrade.**

- A single, dedicated public safety solution allows individual first responders, agencies and supporting organizations gain the ability to **communicate easily and effectively with each other where ever they are.**

- First Priority will offer "**always on**" **priority and preemption** unlike anything currently available.

- A trio of unique **security upgraded features**:

  o Dedicated, physically separate core with your own FirstNet Sim Card o Buildout of end-to-end encryption
  o A dedicated security operations center

- **Coverage and reliability will be expanded**:

  o Band 14 spectrum o First Priority

- Domestic (in the United States) data will **not be throttled** when you need it most.

- **Oversight** and guarantee it will be built consistent with the **specifications created through consultation with first responders**.

- Our mission is to **improve the day-to-day** communications experience of first responders, **not just during a crisis**:

  o Agencies can communicate together every day

  o Priority always on

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Unlimited Service Options:

MONTHLY SERVICE OPTIONS*			
Service Options	Rate Cost	Units	Total Cost
Unlimited Talk, Text, Data	$39.99	70	$2,799.30
Unlimited Talk, Text, Data + Tethering Option	$44.99	8	$359.92
Total Service Cost		78	$3,159.22

As a FirstNet Client, your department will experience unlimited calls, text and true data capabilities, meaning your speed will never be throttled. Our Tethering option will also enable the smartphones to be used as Wi-Fi Hotspots.

Smartphone Devices:

iPhone Model	Promotional Discounted Price	Units	COST
iPhone XS 64GB	$449.99	76	$34,199.24
iPhone XS Max 64GB	$549.99	2	$1,099.98

These are one-time costs for the devices and reflect an extra (approved) $100 discount of each iPhone. In addition to the phone discounts, we will offer a $200 credit per Smartphone activation, meaning your account will receive a total of $15,600 in bill credits.

Public Static IP

Public Static IP			
Static IP Units	80	$0.00	$0.00
Set Up Cost	One Time Cost		$500.00

As a FirstNet Customer, we received approval to provide an additional promotion (which will be grandfathered), you will receive a monthly bill credit of $3 to offset the cost of each Static IP. The only cost will be the start up one.

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Accessories:

Accessory Type	Units	Cost Per Unit after 40% Discount	Aproximate Cost
Otter Box Cases	78	$30.00	$2,340.00

We were authorized to offer 40% off the accessories offered above. If different solution is needed, we will provide an updated quote. One of the main benefits of our accessories is that they come with a One-Year In-Store warranty.

MDM Bundled Solutions:

Monthly MDM Bundled Solution			
Service Options	Cost per Unit	Unit	Total Cost
MobileIron Platinum	$4.00	78	$312.00
MobileIron Platinum Implementation Cost: $5000 One-Time			

There will be three different conference calls, support will be virtual.

1. Kick-Off call – Introduction of Support Team, Expectations, recap of solution to ensure desire objective are met and outline pending actions items to ensure flowless deployment.
2. Readiness call – Review for completion of any pending action items and set proper implementation goals and expectations.
3. Installation call: creation of policies, deployment and training.

Implementation Costs Includes the following:

Connector (AD Integration)   Sentry (Exchange Active Sync)

Administration Training   Kiosk Mode

Docs@Work (2nd Sentry Req)   Web@Work (2nd Sentry Req)

Tunnel (2nd Sentry Req)   Device Portal Partitions

Our MobileIron team will also help with the following:

Users/User Groups   Devices/Devices Groups

Applications   Content

Policies and Configurations

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