



15501 San Pablo Ave, Ste 360

San Pablo, CA 94806

June 4, 2018

Andrea Mendez
2450 Road 20
San Pablo, CA 94806

Dear Andrea,

Bajan Security is pleased to submit herewith our letter of interest to bid for the security services for Rumrill Sports Park.

Since being invited to bid on this opportunity, our team believes, we have the necessary experience to guard and protect the 2-acre site at 1509 Rumrill Blvd with its three turf fields and one additional field guarded as necessary.

As you know, we at Bajan Security have a proven track record in the City of San Pablo in its work with both city and private entities. Our team is comprised of members who have worked together on numerous successful projects.

You can be assured that the lead partners in our group will manage the project closely and carefully, and accountability for results will never be delegated or outsourced.

In the weeks ahead, we look forward to working with you and the city. We understand that this process is a work in progress. We look forward to hearing from you.

Sincerely,

Mack Robinson
VP Operations



MR/lit

CC: Trevor Redmond, President

Attachments:
Bid Questionnaire

Approach and Management Plan:

Bajan Security's management plan is to provide detailed directions and is actually pretty hands-on in all aspects of the business. Bajan Security provides guidance, expertise, and any help when needed. In terms of what makes Bajan Security unique, Bajan Security goes out of its way to make sure that the client needs are a priority.

Bajan Security encourages its employees to develop their strengths and improve their performance which motivates them and provides opportunities for professional development.

Project Experience:

Bajan Security has been actively on patrol at the current location for the past 36 months. We have a strong visible presence when the fields are in use. The security detail patrols the park hourly. In addition, per the city's request we monitor the bathrooms as well as monitoring the park looking out for possible vandals in our efforts to protect not only those individuals in the park but the park's property as well.

Bajan Security provides written and timely reports on all activity at the park as requested by the City. These reports are done daily.

Proposed Scope of Services:

Bajan Security currently has a guard patrolling the interior of the park and various sites designated by the city. As a part of our services Bajan Security has kept unauthorized individuals from entering the grounds and has been a visible presence to deter unwanted activity at the park.

Bajan Security exercises professional judgment in analyzing various conditions, emergency situations and whether suspected criminal activity is happening on the premises. Our team members analyze the activity of the park as needed.

Proposed Fee:

The proposed rate for this term July 1, 2018 to June 30, 2021 will be \$21.50/hr @ for 66.5 hours per week.

References:

Joseph Wong
Mc Donald's
14480 San Pablo Ave.
San Pablo, CA 94806
Tel: (510) 853-2557

Nicole Hartari
BOBAC E.F.S. CORP

PO Box 160
Alameda, CA. 94501
(510) 748-3730 ex 225

Sam Samor /Sherri Lucy
The Management Alternative
1932 W. Orangeburg Ave
Modesto, CA 95350

Insurance:

Bajan Security has the necessary insurance coverage to meet the terms and conditions of the proposed contract and can be supplied on demand.

Conflict of Interest Statement:

Bajan Security has not made any contributions to any public official hired or elected to the city of San Pablo. Neither has Bajan Security made contributions to any of its volunteers serving on review commissions having any influence on this project.

I Trevor Redman representing Bajan Security hereby accepts the terms of the City's consultant contract form in its entirety.