

THIS IS YOUR QUOTE

DOWNTOWN FORD SALES
525 N16th Street, Sacramento, CA. 95811
916-442-6931 fax 916-491-3138

B32218

QUOTATION

Customer

Name CITY OF SAN PABLO
Address _____
City _____
Phone _____

Date 3/22/2017
REP FELL
Phone _____
FOB _____

Qty	Description	Unit Price	TOTAL
1	FORD F-150 REGULAR CAB PU, 3.5L FFV ENGINE 6 SPEED AUTO TRANS, 6.5' BED, 122"WB, A/C AM/FM RADIO, VINYL SEATS, XL TRIM	\$18,609.00	\$18,609.00
1	BACK UP ALARM, FACTORY SYNC	\$765.00	\$765.00
1	DAYTIME RUNNING LIGHTS, TRAILER TOW PKG	\$547.00	\$547.00
1	SPRAY IN BED LINER	\$595.00	\$595.00
1	DOC FEE	\$80.00	\$80.00
1	BACK BACK Window Guard	390 ⁰⁰	780 ⁰⁰
STATE OF CALIFORNIA CONTRACT 1-16-23-20A			

Payment Details

- ☐ Cash
☒ Check
☐ Credit Card

Name _____
CC # _____
Expires _____

Subtotal	\$20,596.00
Delivery	\$120.00
Taxes 9.00%	\$1,853.64
CA Tire Tax	\$8.75
TOTAL	\$22,578.39

Office Use Only

45,156.78
780⁰⁰
45936.78

THIS IS YOUR QUOTE

DOWNTOWN FORD SALES
525 N16th Street, Sacramento, CA. 95811
916-442-6931 fax 916-491-3138

B32219

QUOTATION

Customer

Name CITY OF SAN PABLO
Address _____
City _____
Phone _____

Date 3/22/2017
REP FELL
Phone _____
FOB _____

Qty	Description	Unit Price	TOTAL
1	FORD FOCUS ELECTRIC, AUTO TRANS, 23KWH LIQUID COOLED LITHIUM ION BATTERY, 6.6KW ONBOARD CHARGER, POWER DOORS, HEATED MIRRORS, CLOTH SEATING, 6 WAY MAUNUAL DRIVER SEAT, 2 WAY MANUAL PASSENGER SEAT REAR CARGO MANAGEMENT SYSTEM, DUAL ZONE CLIMATE CONTROL, SYNC, NAVIGATION SYSTEM, REAR VIEW CAMERA CRUISE CONTROL	\$25,544.00	\$25,544.00
1	DOC FEE	\$80.00	\$80.00

Payment Details

- ☐ Cash
☒ Check
☐ Credit Card

Name _____
CC # _____
Expires _____

Subtotal	\$25,624.00
Delivery	\$120.00
Taxes 9.00%	\$2,306.16
CA Tire Tax	\$8.75
TOTAL	\$28,058.91

Office Use Only

THIS IS YOUR QUOTE

DOWNTOWN FORD SALES
525 N16th Street, Sacramento, CA. 95811
916-442-6931 fax 916-491-3138

B32217

QUOTATION

Customer

Name CITY OF SAN PABLO
Address _____
City _____
Phone _____

Date 3/22/2017
REP FELL
Phone _____
FOB _____

Qty	Description	Unit Price	TOTAL
1	FORD TRANSIT LOW ROOF CARGO VAN, 3.7LV6 6 SPEED AUTO TRANS, 148"WB, BARN DOORS, AFRONT A/C, POWER WINDOWS, LOCKS, REAR VIEW CAMERA, TILT WHEEL, VINYL SEATS	\$20,745.00	\$20,745.00
-1	CHANGE TO 130"WB, SLIDING SIDE CARGO DOOR	\$469.00	(\$469.00)
1	BACK UP ALARM, LED LIGHTING	\$194.00	\$194.00
1	DAYTIME RUNNING LIGHTS	\$45.00	\$45.00
1	SPRAY IN CARGO LINER	\$1,007.00	\$1,007.00
1	DOC FEE	\$80.00	\$80.00
STATE OF CALIFORNIA CONTRACT 1-16-23-20A			

Payment Details

- ☐ Cash
☒ Check
☐ Credit Card

Name _____
CC # _____
Expires _____

Subtotal	\$21,602.00
Delivery	\$120.00
Taxes 9.00%	\$1,944.18
CA Tire Tax	\$8.75
TOTAL	\$23,674.93

Office Use Only

NEW FORD FUSION HYBRID SEDAN S

PRICING BASED UPON COST +/- 10% FOR OPTIONS / CHANGES
OPTION GUIDE

DOWNTOWN FORD SALES | (916) 442-6931 | WWW.DOWNTOWNFORDSALES.COM

MAJOR STANDARD EQUIPMENT			
2.0L I-4 HYBRID ENGINE, E-CVT TRANSMISSION, CLOTH SEATS, AM/FM/CD, CRUISE CONTROL, TILT & TELESCOPE STEERING WHEEL, POWER LOCKS, WINDOWS, MIRRORS W/ INTEGRATED BLIND SPOT MIRRORS, INDIVIDUAL TPMS, REAR-WINDOW DEFROSTER, REAR VIEW CAMERA, PUSH BUTTON START, SYNC HANDS-FREE BLUETOOTH	P0U	\$24,436.00	
TRIM LEVEL OPTIONS		ITM #	PRICE
UPGRADE TO SE TRIM — INCL. ALL S CONTENT PLUS: 2ND ROW FLOOR MATS, REAR A/C DUCTS, 10-WAY POWER DRIVER'S SEAT, 6-WAY POWER PASSENGER SEAT, SECURICODE KEYLESS-ENTRY KEYPAD, REAR CENTER ARMREST, COMPASS, EXT. AIR TEMP READOUT	PSE2		549.00
FACTORY-INSTALLED OPTIONS			
ALL-WEATHER FLOOR MATS	P55M	125.00	✓
DAYTIME RUNNING LIGHTS	0942	45.00	✓
DRIVER ASSISTANCE PKG — INCL. AUTO-DIMMING SIDEVIEW MIRROR, AUTO HIGH BEAMS, BLIS® W/ CROSS-TRAFFIC ALERT, LANE-KEEPING SYSTEM INCLUDES LANE-KEEPING ALERT, LANE-KEEPING AID & DRIVER ALERT SYSTEM, RAIN-SENSING WIPERS, REVERSE SENSING SYSTEM	P90B	1,574.00	
PAINT PROTECTION FILM BY 3M®: COVERS EDGES OF HOOD, FRONT FASCIA, FRONT LOWER ROCKER PANELS, LOWER REAR-QUARTER, DOOR HANDLE CUPS, DOOR EDGES, REAR FASCIA EDGE)	P66B	319.00	
REAR INFLATABLE REAR SAFETY BELTS — 2ND ROW OUTBOARD SEATING POSITIONS — INCL. W/ BLIS® PLUS INFLATABLE REAR SAFETY BELTS PKG	P67B	199.00	
REMOTE-START SYSTEM	P55S	359.00	
REVERSE SENSING SYSTEM (REQ. UPGRADE TO SE TRIM)	P43P	308.00	
TRUNK CARGO NET	P96B	25.00	
VOICE-ACTIVATED NAVIGATION SYSTEM W/ TECHNOLOGY PKG (REQ. UPGRADE TO SE TRIM)	P60N	815.00	
DEALER UPFIT & SERVICE BODY			
UNDERSEAL CHASSIS	0UND	395.00	
PRIVACY GLASS	0TNT	375.00	
ACCESSORIES			
EXTRA KEY — MAXIMUM 5 KEYS PER VEHICLE	1PKY	299.00	
MANUAL — PARTS (CD-ROM)	0MP0	294.00	
MANUAL — SHOP (CD-ROM)	0MS0	279.00	
WARRANTY — EXTRA CARE, 5YR/100,000MI/\$0.00 DEDUCTIBLE	PWY2	1,632.00	

Doc DELIVERY 8000
1,200.00

TAX 9% 24,806.00
LATIRE FEE 2232.54
8.75

27047.29
X 3
81,141.87