



# License Agreement with Wing Aviation LLC

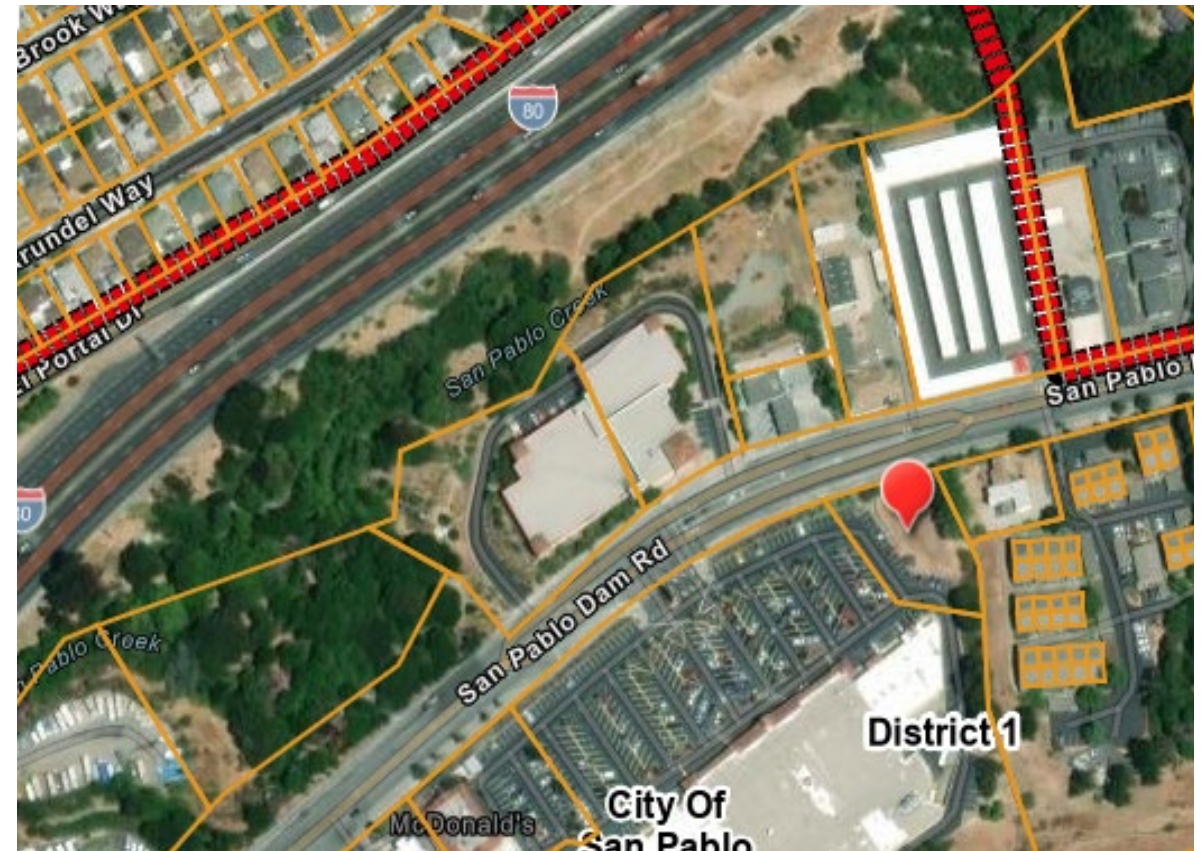


Economic Development, Housing & Project  
Management Standing Committee

July 8, 2026

# Background - Site

- Location: 3400 San Pablo Dam Road. in the Princeton Plaza Shopping Center
- Parcel Size: Approximately 0.58 acres
- City-owned Parcel
- Declared Surplus Land on October 2025 via Resolution 2025-129



# Background – About Wing Aviation LLC

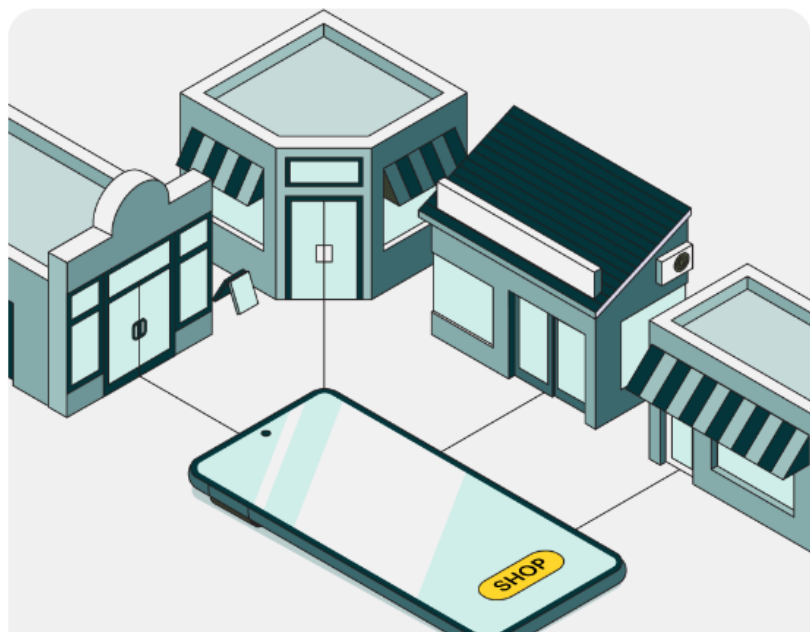
- Wing Aviation LLC is an autonomous aerial delivery company owned by Alphabet (Google's parent company).
- Wing has launched operations in multiple U.S. cities and internationally, providing on demand, electric, zero-emission delivery of goods including small parcels, household items, pharmacy products, food, and convenience goods.
- Their aircrafts are electric, quiet, and designed to operate from compact ground facilities similar to the area contemplated in the License Agreement.
- As a pilot program partner, San Pablo would be among the first cities in Northern California to participate in a commercial autonomous aerial delivery service and the first California location for Wing.



Picture from <https://wing.com/>

# How It Works

Wing<sup>7</sup>



01

Shop with our partners



02

Pick your delivery spot



03

Get drone delivery

# How It Works



01

## Fast

Get essentials in minutes, not hours or days. No more waiting around for your package to arrive.



02

## Convenient

Enjoy easy ordering in your favorite apps, real-time tracking down to the second, and precision drone delivery right to your home.



03

## Eco friendly

With delivery at an all-time high, Wing drones take cars off the road, easing congestion and reducing environmental impact.



# Proposed License Agreement

The proposed draft license agreement would:

- Grants Wing a non-possessory license to use a defined License Area (approx. 2,900–3,900 sqft) on the 3400 San Pablo Dam Road parcel.
- Has an initial 24 month term, with one optional 24 month renewal period at Wing's discretion.
- Includes a monthly license fee of \$4,000, beginning 90 days after the Effective Date, with a two month abatement.
- Allows Wing to install temporary drone related infrastructure (charging pads, fencing, communications equipment) at their sole cost.
- Requires Wing to maintain insurance and indemnify the City for operations within the License Area. Provides termination rights for both parties with applicable notice and cure periods.
- Requires Wing to participate in San Pablo Economic Development and small business networking events.

# Staff Recommendation

1. Receive Presentation; and
2. Recommend Approval for Authorization for the City Manager to Execute a License Agreement with Wing Aviation LLC for use of City-Owned Property at 3400 San Pablo Dam Road to the City Council for formal consideration and approval.



*Wing Delivery Drone in Dallas-Fort Worth area.  
Picture from <https://wing.com/>*