



Quotation:

Operator XR VR Training System

Customer:	San Pablo Police Dept 13880 San Pablo Ave, San Pablo, CA 94806	Contact:	Sgt. Justin Gatlin (510) 215-3130 justing@sanpabloca.gov
Quote Ref:	090425-3 (refresh)	Issued by:	Kevin Raiche kevin@operatorxr.com M: 414.507.7029
Issued Date:	21 November 2025	Valid to:	30 Days from Issue Date

Operator XR VR Training System Quotation Summary – 2 x 2 Man

OP-2 VR Trainer <Law Enforcement/Tactical Trainer>

- Complete <2 Officer> VR Training system for <Law Enforcement/Tactical Trainer>
- Purchase includes shipping, delivery and first 12-months Warranty and Support Service Agreement.
- Extended hardware Warranty available.
- Product License includes access to Operator XR software and hardware technology.
- Support Service Agreement includes online help desk, corrective, preventative, perfective, and/or adaptive maintenance, updates, new features, and modules that are deemed part of Operator XR's core platform.

Item	Description	Unit Price USD	Qty	Total USD
OP-2	Operator OP-2 – VR Training System - Software Licences for <2> users - Hardware for <2> users - Shipping & Delivery to site - First 12 Months Maintenance and Support	\$47,800.00 \$46,500.00	2	\$95,600.00 \$93,000.00
Support Service Agreement	- Corrective, preventative, perfective, and adaptive maintenance - New updates, features, and modules - Online Help Desk - Per year, after first 12 months	\$9,300.00	2	\$18,600.00
On-Site Training	- Up to 4 Customer Participants in an 8-hour (1 business day) period - On-site training at Customer's preferred location within the Continental US - Supply of all necessary training materials	\$2,500.00	1	\$2,500.00
Sub TOTAL				\$114,100.00
Sales Tax	Request copy of exemption	9.5%		\$8,835.00
Total				\$122,935.00

OPERATOR XR

Licencing and Hardware Details

OP-2 SOFTWARE LICENSE

- **OP-2 Software License inclusions:**
 - Headset licenses for supplied headsets
 - Law Enforcement/Tactical trainer software license keys for 2 simultaneous users
 - After-Action Review Module
 - Sketch Tool Module
 - Software Support and remote device management for updates and patches as required.
 - Helpdesk support, weekdays business hours.
 - Online training modules, for system set up and operation.

OP-2 HARDWARE

Law Enforcement/ Tactical Trainer	Description – 2 Man	QTY
Package & Peripherals	VR Headsets	
	HTC Vive Focus Vision VR Headset, facemask, battery & charger	2
	HTC Vive Focus Vision swappable battery	2
	HTC Vive charging bank for 4 batteries	1
	Tactical Force Options	
	M4 / AR 15 Unit Solutions Non-Lethal Training Rifle	2
	M4 / AR 15 Unit Solutions CO ₂ magazines	2
	Operator Weapon Tracker with picatinny rail, high mount	2
	CO ₂ gas cartridges (18 cartridges - approx. 1000 shots)	1
	UMAREX Glock (17 Gen 5)	2
	UMAREX Glock 17 Gen 5 magazine	2
	Operator Telemetry sensor for pistol (specify model G17 Gen 5)	2
	Operator CEW (Specify Model x10)	2
	Operator OC Spray (Specify Model Mk3, Mk 9)	2
	Computer, Cables, Manuals	
	Pelican Case with laser cut foam inserts	1
	Samsung Galaxy Tablet (based on model availability) 5G 256GB (Graphite) & case	1
	Anker 543 power pack	1
	Multi type C to C cable	1
	USB type A to 4C cable	1
	Cleaning cloths and user manuals	1
	Microsoft Surface Laptop Go 2 12.4" i5 128GB & case (based on availability)	1
	Device Management Software – for fleet maintenance	qty



OPTIONAL ITEMS / SPARES

Item	Description	Unit Price, USD
Eye tracking hardware	Hardware, per headset.	\$310.50 ea.
Glock 17/19	UMAREX Glock (G17, Gen 5)	\$900.00 ea.
CEW	Conducted Energy Weapon	\$980.00 ea.
OC	OC Training Spray	\$750.00 ea.
Replacement Headset	HTC VIVE Focus Vision – <i>(Not applicable for system expansion)</i>	\$2,400.00 ea.
Replacement Tablet	Samsung S9 - <i>(Not applicable for system expansion)</i>	\$2,400.00 ea.
Dvorak Bolt	M4 / AR 15 Drop-in Bolt with magazine and spare parts packet	\$2,100.00
Dvorak Magazine	M4 / AR 15 CO ₂ magazine	\$350.00
Dvorak CO2 adapter	CO ₂ adapter for SodaStream refill	\$75.00
Dvorak CO2 Regulator	CO ₂ regulator for SodaStream / gas bottle refill	\$85.00



KEY TERMS

Item	Description
Order	Order will be raised on receipt of customer purchase order or suitably authorised documentation from Customer .
Order Conditions	Raising of an Order by Operator XR may be subject to advance payment by Customer , if expressly stated in quotation.
Delivery	Delivery is up to 90 days from confirmation to Customer of Order , unless expressly stated in quotation.
Payment Terms	Net 14 days from issue of invoice to Customer , unless otherwise expressly stated in quotation.
Payment Details	<p>Payment can be made via Wire Transfer or Cheque.</p> <p>Remit payments to: Account name: Operator XR, LLC Account Number: 1391 0556 8907 ACH Routing Number: 123103716</p> <p>Registered Office: 201 N Union St, Suite 110 #11286 Alexandria, VA, 22314</p>
Late Payment	Late payments may incur interest calculated daily at annualized rate of 8%.
Warranty	12-month warranty for all supplied hardware, unless expressly stated. Extended warranty available on request.
Term Commencement	Customer receipted delivery of Order (partial or full, whichever occurs first).
System Maintenance – Support Service Agreement	<p>First 12 months system maintenance is included in initial purchase and commences at beginning of the Term.</p> <p>After first 12 months, ongoing maintenance is provided on an annual basis, up to a maximum of 2 years.</p> <p>If not purchased and paid as part of initial order, payment for ongoing maintenance must be made 45 days prior to the end of each annual maintenance period.</p>
System Training	Unless expressly stated, system training is delivered by Operator XR, provided it is paid for by Customer .
Training Format	<p>1 x train the trainer course, up to 4 customer participants.</p> <p>Supply of materials and on-site training, over 1 business day, additional training is available for purchase.</p> <p>Customer non-attendance; reschedule within 7 days of prior agreed date; or additional courses are subject to additional charges.</p>
Travel / Accommodation	Where expressly stated in quote, and paid by Customer , travel and accommodation costs for training are a fixed price for continental USA travel only, unless otherwise stated.
Customizations	Supplied only if expressly stated in quotation.