

300 Littleton Road, Suite 200  
 Parsippany, NJ 07054

**Customer:**  
 Marvin Soriano  
 City of San Pablo

**Ship To:**  
 City of San Pablo  
 One Alvarado Square  
 San Pablo, CA 94806

| Part Number | Description   | Qty | Discount Cost | Extended Discount |
|-------------|---|-----|---------------|-------------------|
| 1           | <b>ASE 100MB Internet, City Hall</b>  |     |               |                   |
| 2           | C1-CISCO4331/K9 Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)      | 1   | \$1,914.00    | \$1,914.00        |
| 3           | CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m                 | 1   | \$0.00        | \$0.00            |
| 4           | C1F1PISR4330SK9 Cisco ONE Foundation Perpetual License ISR 4331             | 1   | \$1,160.00    | \$1,160.00        |
| 5           | SISR4300UK9-316S Cisco ISR 4300 Series IOS XE Universal                     | 1   | \$0.00        | \$0.00            |
| 6           | NIM-1MFT-T1/E1 1 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module | 1   | \$829.40      | \$829.40          |
| 7           |   |     |               |                   |
| 8           | <b>4351s: ASE P2P circuits:PD, Hercules, Pinole</b>                         |     |               |                   |
| 9           | C1-CISCO4351/K9 Cisco ONE ISR 4351 (3GE,3NIM,2SM,4G FLASH,4G DRAM,IPB)      | 3   | \$4,640.00    | \$13,920.00       |
| 10          | CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m                 | 3   | \$0.00        | \$0.00            |
| 11          | C1F1PISR4350SK9 Cisco ONE Foundation Perpetual License ISR 4351             | 3   | \$2,320.00    | \$6,960.00        |
| 12          | SISR4300UK9-316S Cisco ISR 4300 Series IOS XE Universal                     | 3   | \$0.00        | \$0.00            |
| 13          | SubTotal Products   |     |               | \$24,783.40       |
| 14          |   |     |               |                   |
| 15          |   |     |               |                   |
| 16          |   |     |               |                   |

| Part Number | Description   | Qty | Discount Cost | Extended Discount |
|-------------|---|-----|---------------|-------------------|
| 17          | <b>Maintenance - one year</b>   |     |               |                   |
| 18          | CON-SSSNE-C1431K9K SOLN SUPP 8X5X4 Cisco ONE ISR 4331 (3GE,2NIM,1SM,4G FLAS | 1   | \$440.10      | \$440.10          |
| 19          | CON-ECMUS-C1F4330S SOLN SUPP SWSS Cisco ONE Foundation                      | 1   | \$383.40      | \$383.40          |
| 20          | CON-SSSNE-ISRW750 SOLN SUPP 8X5X4 ISRWAAS 750 conns RT                      | 1   | \$0.00        | \$0.00            |
| 21          | CON-SSSNE-CCISC351 SOLN SUPP 8X5X4 Cisco ONE ISR 4351 (3GE,3NIM,2SM,4G FLAS | 3   | \$1,065.60    | \$3,196.80        |
| 22          | CON-ECMUS-C1F435SK SOLN SUPP SWSS Cisco ONE Foundation                      | 3   | \$768.60      | \$2,305.80        |
| 23          | CON-SSSNE-ISRW750 SOLN SUPP 8X5X4 ISRWAAS 750 conns RT                      | 3   | \$0.00        | \$0.00            |
| 24          | SubTotal Maintenance  |     |               | \$6,326.10        |
| 25          | <b>Professional Services</b>  |     |               |                   |
| 26          | SPS engineering Statement of Work dated 3/16/17                             | 1   | \$34,746.00   | \$34,746.00       |

Sales: Nancy Lloyd  
Phone: 925-249-7296

Please send Purchase Orders to:  
nlloyd@spscom.com

|                     |             |
|---------------------|-------------|
| SubTotal            | \$65,855.50 |
| Sales Tax           | \$2,230.51  |
| Shipping & Handling | \$493.92    |

**Grand Total \$68,579.93**

Federal Tax ID: 45-3077538  
WSCA: AR233, B27161  
CMAS: 3-13-70-0861H, 3-13-70-0861I, 3-13-70-0861J,  
3-13-70-0861K, 3-13-70-0861L, 3-13-70-0861M, 3-13-70-0861N,  
3-13-70-0861P, 3-13-70-0861K, 3-14-70-0861Q

Invoice Terms: Due Upon Receipt  
FOB: Origin.

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Thank you, we appreciate your business.

This Bill of Materials is conditional upon engineering review. Errors and omissions excepted. Please inspect equipment against packing list prior to opening. Opened product is not returnable. All returns are subject to manufacturer's terms and conditions. A 25% restocking fee may apply. Quote is valid for 30 days from date shown. Freight estimate covers ground shipping only. Expedited shipping charges will be applied to the final customer invoice. Credit card purchases subject to service fee.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_

Please circle shipping and billing options under (A) and (B):

(A) Class of shipment    Ground  
                                  2-day  
                                  Next business day

(B) Partial/Full shipment    Partial shipments and invoicing accepted  
  Hold for full shipment and single invoice

Ship-to Address if different from above:

Address 1 \_\_\_\_\_

Address 2 \_\_\_\_\_

City, State, Zip \_\_\_\_\_