



## Quote Details

Account Number: SR12302  
 Quote Number: OR73913 Rev.4  
 Quote Issue Date: 10/09/2025  
 Quote Expiration Date: 1/31/2026  
 Contract Term: 60 Months  
 Payment Method: Check

Prepared By: Beatrice Tanlapco  
 btanlapco@itmgmt.com  
 (408) 721-4700

## Customer Details

City of San Pablo  
 1000 Gateway Ave  
 San Pablo, CA 94806

Contact: Raymond Mar  
 (510) 215-3041  
 raymondm@sanpabloca.gov

## Quote Summary

### One-Time Charges

One-Time Charge	\$950.00
Discounts	(\$200.00)
Your One-Time Charges	\$750.00
Estimated Taxes	\$71.26
<b>Total One-Time Charge</b>	<b>\$821.26</b>

### Monthly Charges

Monthly Charge	\$5,230.00
Discounts	(\$3,234.70)
Your Monthly Charges	\$1,995.30
Estimated Taxes	\$479.12
<b>Total Monthly Charge</b>	<b>\$2,474.42</b>

### Additional Comments

**CMAS Contract No. 3-24-05-1063**



# Quote Details



City of San Pablo [SR12302]

Location: 1000 Gateway Ave, San Pablo, CA 94806

## One Time Charges

Product Detail	Qty	List	Discount	Unit Price	Total
Network Router W/ VPN - S <i>PN: VNTG-HW-ETC</i>	1	\$950.00	(\$200.00)	\$750.00	\$750.00
Total One Time Charge					\$750.00

## Monthly Charges

Service Detail	Qty	List	Discount	Unit Price	Total
101VOICE Mobile/Desktop Softphone Application <i>PN: VNTG-DMA-SP</i>	65	\$10.00	(\$7.50)	\$2.50	\$162.50
US Domestic Number <i>PN: PVNNTG-DID-US</i>	72	\$10.00	(\$9.25)	\$0.75	\$54.00
Site License Subscription for Medium-Enterprise <i>PN: SSVNTG-GEH-ME</i>	5	\$100.00	(\$35.00)	\$65.00	\$325.00
Entitlement License <i>PN: ENTLVNTG-GOVED-ME</i>	23	\$0.00	(\$0.00)	\$0.00	\$0.00
Site License Subscription w/ SS via VBE40 & LTE <i>PN: SSVNTG-GEH-VBE40-SS-1S1G</i>	2	\$185.00	(\$75.00)	\$110.00	\$220.00
SMS and Text Group <i>PN: VNTG-ADD-SMSGRP</i>	71	\$10.00	(\$9.00)	\$1.00	\$71.00
UCaaS Subscription for Medium-Enterprise User <i>PN: UCVNTG-GEH-ME</i>	228	\$10.00	(\$4.90)	\$5.10	\$1,162.80
Total Monthly Charge					\$1,995.30

# Quote Breakdown



## Taxes, Surcharges, & Fees Summary

Charges	Amount
FEDERAL COST RECOVERY CHARGE	\$0.10
FEDERAL COST RECOVERY FEE	\$13.35
LOCAL UTILITY USERS TAX	\$70.91
CA P.U.C. FEE	\$7.45
CA EMERG TEL. USERS SURCHARGE	\$93.48
FEDERAL UNIVERSAL SERVICE FUND	\$58.45
CA 988 SURCHARGE	\$18.24
CA PUBLIC PURPOSE PROGRAM FEE	\$205.20
CARRIER RECOVERY FEE	\$11.94
LOCAL SALES TAX	\$7.50
COUNTY SALES TAX	\$1.88
STATE SALES TAX	\$45.00
CITY SALES TAX	\$5.63
DISTRICT TAX (BART) (CCTA) (CCTU)	\$11.25
<b>Total Charges</b>	<b>\$550.38</b>

## Location Based Charge Summary

Site Address	One Time Charge	One Time Tax	Monthly Charge	Monthly Tax	Total
City of San Pablo [SR12302] 1000 Gateway Ave, San Pablo, CA 94806	\$750.00	\$71.26	\$1,995.30	\$479.12	\$3,295.68
	\$750.00	\$71.26	\$1,995.30	\$479.12	<b>\$3,295.68</b>

## Review and Acceptance

By signing this Quote, you acknowledge and agree to the financial obligations stated herein and accept the terms and conditions along with applicable policies, including the 911 policy, available at [www.101VOICE.com/legal](http://www.101VOICE.com/legal)

**Provider:** 101VOICE

Company Name: \_\_\_\_\_

**Signature & Date:**

Signature & Date: \_\_\_\_\_

**Print Name:** \_\_\_\_\_  
**Title:** \_\_\_\_\_

**Print Name:** \_\_\_\_\_  
**Title:** \_\_\_\_\_