

EXHIBIT 8.20 -Technical Questionnaire
Fleet Vehicles - Cars

RFP 7609
Addendum 3

Bidder: DOWNTOWN FORD

Requirements		
Contact Line Item # (CLIN)	14	17
Size	Midsize	Midsize
Type	Car	Car
Doors	4	4
Passengers	4	4
Fuel	PLUG-IN HYBRID	HYBRID-ELECTRIC

Features & Specifications		
Make	FORD	FORD
Model	FUSION ENERGI	FUSION S
Number of Doors	4	4
Number of Passengers	5	5
Electric Range (miles)	21	
Engine		
Displacement (liters)	2.0	2.0
Horsepower (HP)	141	141
Torque (lb.-ft.)	129	129
Transmission Speeds	2	2
Fuel Tank (gal.)	14	14
Greenhouse Gas Rating	10	9
SMOG Rating	7	7
Fuel Economy, Combined (MPG)	42	42
Upholstery	Leather	Cloth

Optional/Included Features		
Door Locks, Power	Included	Included
Windows, Power	Included	Included
Mirrors, Power	Included	Included
Keyless Entry	Included	Included
Hands Free Cell Phone System	Included	Included
Cruise Control (or Speed Control)	Included	Included
Tilt Steering Wheel	Included	Included
GPS Navigation System	Optional	Not Available

EXHIBIT 8.20 - Questionnaire
Fleet Vehicles - Pickups

RFP 7609
Addendum 3

Bidder: DOWNTOWN FORD

Requirements					
Contact Line Item # (CLIN)	9	10	11	12	13
Type	Full Size Pickup	Full Size Pickup	Full Size Pickup	Full Size Pickup	Full Size Pickup
Drive	4x2	4x2	4x2	4x4	4x4
Cab	Regular	Extra	Crew	Regular	Extra
Box Length	Regular Box	Regular Box	Short Box	Regular Box	Regular Box
Wheelbase (in.)	119	140	140	119	140
GVWR (lbs.)	6000	6100	6100	6000	6300
Fuel	GASOLINE	GASOLINE	GASOLINE	GASOLINE	GASOLINE

Features & Specifications					
Make	FORD	FORD	FORD	FORD	FORD
Model	F150	F150	F150	F150	F150
Number of Passengers	3	6	6	3	6
Engine					
Displacement (liters)	3.3	3.3	3.3	3.3	3.3
Horsepower (HP)	290	290	290	290	290
Torque (lb.-ft.)	265	265	265	265	265
Fuel Tank (gal.)	23	23	26	23	23
Box Length (ft.)	6	6	5	6	6
Wheelbase (in.)	122	145	145	122	145
GVWR (lbs.)	6100	6300	6280	6120	6500
Greenhouse Gas Rating	4	4	4	4	4
SMOG Rating	5	5	5	5	5
Fuel Economy, Combined (MPG)	22	22	22	20	20
Upholstery	Vinyl	Vinyl	Vinyl	Vinyl	Vinyl

Optional/Included Features					
Door Locks, Power	Optional	Optional	Optional	Optional	Optional
Windows, Power	Optional	Optional	Optional	Optional	Optional
Mirrors, Power	Optional	Optional	Optional	Optional	Optional
Keyless Entry	Optional	Optional	Optional	Optional	Optional
Hands Free Cell Phone System	Optional	Optional	Optional	Optional	Optional
Cruise Control (or Speed Control)	Optional	Optional	Optional	Optional	Optional
Tilt Steering Wheel	Included	Included	Included	Included	Included
GPS Navigation System	Optional	Optional	Optional	Optional	Optional
E-85 Capable	Included	Included	Included	Included	Included

EXHIBIT 8.20 - Questionnaire
Fleet Vehicles - Pickups

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Addendum 3

Bidder: DOWNTOWN FORD

Requirements					
Contact Line Item # (CLIN)	14	15	16	17	18
Type	Full Size Pickup	Full Size Pickup	Full Size Pickup	Full Size Pickup	Full Size Pickup
Drive	4x4	4x2	4x4	4x2	4x4
Cab	Crew	Extra	Extra	Extra	Extra
Box Length	Short Box	Regular Box	Regular Box	Regular Box	Regular Box
Wheelbase (in.)	140	140	140	140	140
GVWR (lbs.)	6300	6100	6300	6200	6500
Fuel	GASOLINE	E85	E85	DIESEL	DIESEL

Features & Specifications					
Make	FORD	FORD	FORD	FORD	FORD
Model	F150	F150	F150	F150	F150
Number of Passengers	6	3	6	6	6
Engine					
Displacement (liters)	3.3	3.3	3.3	3.0	3.0
Horsepower (HP)	290	290	290	250	250
Torque (lb.-ft.)	265	265	265	440	440
Fuel Tank (gal.)	26	23	23	23	23
Box Length (ft.)	5	6	6	6	6
Wheelbase (in.)	145	145	145	145	145
GVWR (lbs.)	6500	6300	6300	7050	7000
Greenhouse Gas Rating	4	4	4	TBD	TBD
SMOG Rating	5	5	5	TBD	TBD
Fuel Economy, Combined (MPG)	20	16	15	TBD	TBD
Upholstery	Vinyl	Vinyl	Vinyl	Vinyl	Vinyl

Optional/Included Features					
Door Locks, Power	Optional	Optional	Optional	Optional	Included
Windows, Power	Optional	Optional	Optional	Optional	Included
Mirrors, Power	Optional	Optional	Optional	Optional	Included
Keyless Entry	Optional	Optional	Optional	Optional	Included
Hands Free Cell Phone System	Optional	Optional	Optional	Optional	Optional
Cruise Control (or Speed Control)	Optional	Optional	Optional	Optional	Optional
Tilt Steering Wheel	Included	Included	Included	Included	Included
GPS Navigation System	Optional	Optional	Optional	Optional	Optional
E-85 Capable	Included				

EXHIBIT 8.20 - Questionnaire
Fleet Vehicles - Pickups

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Bidder: DOWNTOWN FORD

Requirements					
Contact Line Item # (CLIN)	19	20	21	22	23
Type	Full Size Pickup	Full Size Pickup	Full Size Pickup	Full Size Pickup	Full Size Pickup
Drive	4x2	4x2	4x2	4x4	4x4
Cab	Regular	Extra	Crew	Regular	Extra
Box Length	Regular Box	Regular Box	Short Box	Regular Box	Regular Box
Engine	350 HP	350 HP	350 HP	350 HP	350 HP
Wheelbase (in.)	133	141	153	133	141
GVWR (lbs.)	8500	8500	8500	8500	8500
Fuel	GASOLINE	GASOLINE	GASOLINE	GASOLINE	GASOLINE

Features & Specifications					
Make	FORD	FORD	FORD	FORD	FORD
Model	F250	F250	F250	F250	F250
Number of Passengers	3	6	6	6	6
Engine					
Displacement (liters)	6.2	6.2	6.2	6.2	6.2
Horsepower (HP)	385	385	385	385	385
Torque (lb.-ft.)	430	430	430	430	430
Fuel Tank (gal.)	34	34	34	34	34
Wheelbase (in.)	142	148	160	142	148
Box Length (ft.)	8	6	6	8	6
GVWR (lbs.)	10000	10000	10000	10000	10000
Upholstery	Vinyl	Vinyl	Vinyl	Vinyl	Vinyl

Optional/Included Features					
Door Locks, Power	Optional	Optional	Optional	Optional	Optional
Windows, Power	Optional	Optional	Optional	Optional	Optional
Mirrors, Power	Optional	Optional	Optional	Optional	Optional
Keyless Entry	Optional	Optional	Optional	Optional	Optional
Hands Free Cell Phone System	Optional	Optional	Optional	Optional	Optional
Cruise Control (or Speed Control)	Optional	Optional	Optional	Optional	Optional
Tilt Steering Wheel	Included	Included	Included	Included	Included
GPS Navigation System	Optional	Optional	Optional	Optional	Optional
E-85 Capable	Included	Included	Included	Included	Included

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Fleet Vehicles - Pickups

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Bidder: DOWNTOWN FORD

Requirements					
Contact Line Item # (CLIN)	24	25	26	27	28
Type	Full Size Pickup	Full Size Pickup	Full Size Pickup	Full Size Pickup	Full Size Pickup
Drive	4x4	4x2	4x4	4x2	4X2
Cab	Crew	Extra	Extra	Regular	Regular
Box Length	Short Box	Regular Box	Regular Box	Regular Box	Regular Box
Engine	350 HP	350 HP	350 HP		380 lb.-ft. Torque
Wheelbase (in.)	153	141	141	133	133
GVWR (lbs.)	8500	8500	8500	8500	10200
Fuel	GASOLINE	DIESEL	DIESEL	CNG	GASOLINE

Features & Specifications					
Make	FORD	FORD	FORD	FORD	FORD
Model	F250	F250	F250	F250	F350
Number of Passengers	6	6	6	3	3
Engine					
Displacement (liters)	6.2	6.7	6.7	6.2	6.2
Horsepower (HP)	385	450	450	385	385
Torque (lb.-ft.)	430	935	935	430	430
Fuel Tank (gal.)	34	34	34	8GGE	34
Wheelbase (in.)	160	148	148	142	142
Box Length (ft.)	6	6	6	8	8
GVWR (lbs.)	10000	10000	10000	10000	10400
Upholstery	Vinyl	Vinyl	Vinyl	Vinyl	Vinyl

Optional/Included Features					
Door Locks, Power	Optional	Optional	Optional	Optional	Optional
Windows, Power	Optional	Optional	Optional	Optional	Optional
Mirrors, Power	Optional	Optional	Optional	Optional	Optional
Keyless Entry	Optional	Optional	Optional	Optional	Optional
Hands Free Cell Phone System	Optional	Optional	Optional	Optional	Optional
Cruise Control (or Speed Control)	Optional	Optional	Optional	Optional	Optional
Tilt Steering Wheel	Included	Included	Included	Included	Included
GPS Navigation System	Optional	Optional	Optional	Optional	Optional
E-85 Capable	Included				Included

EXHIBIT 8.20 - Questionnaire
Fleet Vehicles - Cab & Chassis

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Addendum 3

Bidder: DOWNTOWN FORD

Requirements				
Contact Line Item # (CLIN)	29	30	31	32
Type	Truck, Cab & Chassis	Truck, Cab & Chassis	Truck, Cab & Chassis	Truck, Cab & Chassis
Drive	4X2	4X2	4X2	4X2
Cab	Regular	Regular	Regular	Regular
Engine (lb.-ft. Torque)	380	380	650	
Cab to Axle (in.)	60	60	60	60
GVWR (lbs.)	10200	15000	15000	15000
Fuel	GASOLINE	GASOLINE	DIESEL	CNG

Features & Specifications				
Make	FORD	FORD	FORD	FORD
Model	F350	F450	F450	F450
Engine				
Displacement (liters)	6.2	6.8	6.7	6.8
Horsepower (HP)	385	288	330	288
Torque (lb.-ft.)	430	424	750	424
Fuel Tank (gal.)	40	40	40	9GGE
Wheelbase (in.)	145	145	145	145
Cab to Axle (in.)	60	60	60	60
GVWR (lbs.)	10500	16500	16500	16500
Gross Axle Weight Rating, Front	5250	7000	7000	7000
Gross Axle Weight Rating, Rear	7230	13660	13660	13660
Alternator (amps)	200	240	220	240
Upholstery	Vinyl	Vinyl	Vinyl	Vinyl

Optional/Included Features				
Mirrors, Power	Optional	Optional	Optional	Optional
Power Take Off (PTO) Provision	Optional	Optional	Optional	Optional
Auxiliary Transmission Cooler	Included	Included	Not Available	Included
Trailer Towing Package Option	Available	Available	Available	Available
Four Wheel Drive Option	Available	Available	Available	Available
Extra Cab Option	Available	Available	Available	Available
Crew Cab Option	Available	Available	Available	Available
Cruise Control (or Speed Control)	Optional	Optional	Optional	Optional
Tilt Steering Wheel	Included	Included	Included	Optional
Optional Alternator (amps)	200	200	220	200

EXHIBIT 8.20 - Questionnaire
Fleet Vehicles - Cab & Chassis

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Bidder: DOWNTOWN FORD

Requirements					
Contact Line Item # (CLIN)	33	34	35	36	37
Type	Truck, Cab & Chassis	Truck, Cab & Chassis	Truck, Cab & Chassis	Truck, Cab & Chassis	Truck, Cab & Chassis
Drive	4X2	4X2	4X2	4X2	4X2
Cab	Regular	Regular	Regular	Regular	Regular
Engine (lb.-ft. Torque)	380	650		450	660
Cab to Axle (in.)	84	84	84	102	102
GVWR (lbs.)	19500	19500	19500	25500	25500
Fuel	GASOLINE	DIESEL	CNG	GASOLINE	DIESEL

Features & Specifications					
Make	FORD	FORD	FORD	FORD	FORD
Model	F550	F550	F550	F650	F650
Engine					
Displacement (liters)	6.8	6.7	6.8	6.8	6.7
Horsepower (HP)	288	330	288	320	270
Torque (lb.-ft.)	424	750	424	460	675
Fuel Tank (gal.)	40	40	9GGE	50	50
Wheelbase (in.)	169	169	169	176	176
Cab to Axle (in.)	84	84	84	102	102
GVWR (lbs.)	19500	19500	19500	26000	26000
Gross Axle Weight Rating, Front	7000	7000	7000	8500	8500
Gross Axle Weight Rating, Rear	14706	14706	14706	17500	17500
Alternator (amps)	240	220	240	175	200
Upholstery	Vinyl	Vinyl	Vinyl	Vinyl	Vinyl

Optional/Included Features					
Mirrors, Power	Optional	Optional	Optional	Optional	Optional
Power Take Off (PTO) Provision	Optional	Optional	Optional	Optional	Optional
Auxiliary Transmission Cooler	Included	Not Available	Included	Included	Included
Trailer Towing Package Option	Available	Available	Available	Available	Available
Four Wheel Drive Option	Available	Available	Available	Not Available	Not Available
Extra Cab Option	Available	Available	Available	Available	Available
Crew Cab Option	Available	Available	Available	Available	Available
Cruise Control (or Speed Control)	Optional	Optional	Optional	Included	Included
Tilt Steering Wheel	Included	Included	Included	Included	Included
Optional Alternator (amps)	240	332	240	240	220

EXHIBIT 8.20 - Questionnaire
Fleet Vehicles - SUV

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Bidder: DOWNTOWN FORD

Requirements			
Contact Line Item # (CLIN)	1	2	3
Type	Sport Utility	Sport Utility	Sport Utility
Drive	4x4 or AWD	4x4 or AWD	4x4 or AWD
Passengers	5	7	8
Engine (HP)	170	275	350
Wheelbase (in.)	103	109	116
Cargo Volume (cu. ft.)	60	80	94
Fuel	GASOLINE	GASOLINE	GASOLINE

Features & Specifications			
Make	FORD	FORD	FORD
Model	ESCAPE	EXPLORER	EXPEDITION
Number of Passengers	5	7	8
Engine			
Displacement (liters)	1.5	3.5	3.5
Horsepower (HP)	179	290	375
Torque (lb.-ft.)	177	255	470
Drive	4x4	AWD	4x4
Wheelbase (in.)	106	112	131
Maximum Cargo Volume (cu. ft.)	68	151	171
Fuel Tank (gal.)	16	18	30
GVWR (lbs.)	4660	6150	7550
Greenhouse Gas Rating	5	4	3
SMOG Rating	3	4	5
Fuel Economy, Combined (MPG)	24	18	18
Upholstery	Cloth	Cloth	Cloth

Optional/Included Features			
Door Locks, Power	Included	Included	Included
Windows, Power	Included	Included	Included
Keyless Entry	Included	Included	Included
Hands Free Cell Phone System	Optional	Included	Included
Cruise Control (or Speed Control)	Included	Included	Included
GPS Navigation System	Optional	Optional	Optional
E-85 Capable	Not Available	Not Available	Not Available

EXHIBIT 8.20 - Questionnaire
Fleet Vehicles - Passenger Vans

RFP 7609
Addendum 3

Bidder: DOWNTOWN FORD

Requirements	
Contact Line Item # (CLIN)	19
Type	Van
Drive	
Passengers	8
Engine (HP)	260
Wheelbase (in.)	130
Fuel	GASOLINE

Features & Specifications	
Make	FORD
Model	TRANSIT
Number of Passengers	8
Engine	
Displacement (liters)	3.7
Horsepower (HP)	275
Torque (lb.-ft.)	260
Fuel Tank (gal.)	25
Wheelbase (in.)	130
Maximum Cargo Volume (cu. ft.)	224
GVWR (lbs.)	8550
Greenhouse Gas Rating	
SMOG Rating	
Fuel Economy, Combined (MPG)	
Upholstery	Vinyl

Optional/Included Features	
Door Locks, Power	Included
Windows, Power	Included
Keyless Entry	Included
Hands Free Cell Phone System	Optional
Stolen Vehicle Recovery System	Not Available
GPS Navigation System	Optional
Cruise Control (or Speed Control)	Optional
Tilt Steering Wheel	Included
E-85 Capable	Not Available

EXHIBIT 8.20 - Questionnaire
Fleet Vehicles - Cargo Vans

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Bidder: DOWNTOWN FORD

Requirements					
Contact Line Item # (CLIN)	22	23	24	26	27
Type	Cargo Minivan	Cargo Van	Cargo Van	Cargo Van, High Ceiling	Cargo Van, High Ceiling
Engine	130 HP	270 HP	290 lb.-ft. Torque	270 HP	290 lb.-ft. Torque
Wheelbase (in.)	114	135	135	135	135
Maximum Cargo Volume (cu. ft.)	120				
GVWR (lbs.)		8500	8500	8500	8500
Fuel	GASOLINE	GASOLINE	DIESEL	GASOLINE	DIESEL

Features & Specifications					
Make	FORD	FORD	FORD	FORD	FORD
Model	TRANSIT CONNECT	TRANSIT	TRANSIT	TRANSIT	TRANSIT
Number of Passengers	2	2	2	2	2
Engine					
Displacement (liters)	2.5	3.7	3.2	3.7	3.2
Horsepower (HP)	169	275	185	275	185
Torque (lb.-ft.)	171	260	350	260	350
Fuel Tank (gal.)	16	25	25	25	25
Wheelbase (in.)	121	148	148	148	148
Maximum Cargo Volume (cu. ft.)	129	278	278	404	404
GVWR (lbs.)	5270	8600	8600	9000	9000
Alternator (amps)	175	150	150	150	150
Greenhouse Gas Rating	5				
SMOG Rating	3				
Fuel Economy, Combined (MPG)	23				
Upholstery	Vinyl	Vinyl	Vinyl	Vinyl	Vinyl

Optional/Included Features					
Door Locks, Power	Included	Included	Included	Included	Included
Windows, Power	Included	Included	Included	Included	Included
Keyless Entry	Included	Included	Included	Included	Included
Hands Free Cell Phone System	Optional	Optional	Optional	Optional	Optional
Stolen Vehicle Recovery System	Not Available	Not Available	Not Available	Not Available	Not Available
GPS Navigation System	Optional	Optional	Optional	Optional	Optional
Cruise Control (or Speed Control)	Optional	Optional	Optional	Optional	Optional
Tilt Steering Wheel	Included	Included	Included	Included	Included
Optional Alternator (amps)	Not Available	Not Available	Not Available	Not Available	Not Available
E-85 Capable	Not Available	Not Available		Not Available	