

**RESOLUTION 2026-###**

**RESOLUTION OF THE CITY COUNCIL OF THE CITY OF SAN PABLO (1)  
AUTHORIZING THE CITY MANAGER TO EXECUTE A CONSULTING SERVICES  
AGREEMENT WITH THE SAN PABLO ECONOMIC DEVELOPMENT CORPORATION  
FOR FISCAL YEARS 2026-27 AND 2027-28 IN AN AMOUNT NOT TO EXCEED  
\$1,125,000 OVER THE TWO-YEAR TERM OF THE AGREEMENT**

WHEREAS, it is an adopted policy item under City of San Pablo City Council Priority Work Plan FY 2025-27, effective April 7, 2025, to *Support all San Pablo EDC Programs and Services to San Pablo Community*;

WHEREAS, this proposed action is not a project as defined by CEQA;

WHEREAS, in February 2011, the San Pablo Economic Development Corporation (SPEDC) Board of Directors held its first meeting, elected officers, approved Articles of Incorporation, and adopted Bylaws;

WHEREAS, since that time, the San Pablo City Council and the SPEDC have enjoyed a relationship of mutual support and trust based on the common goals and objectives of enhancing job creation and training and facilitating business growth and opportunity;

WHEREAS, in recognition of these mutual goals and objectives in the economic development arena, the City Council has authorized financial support to the SPEDC in the past to help ensure its success, and the stability of the local economy;

WHEREAS, the City's current three-year agreement with SPEDC expires at the end of the current fiscal year;

WHEREAS, in 2025, the Economic Development & Housing Division (EDH) was established within the City Manager's Office and the mission of the EDH Division is to support the City's economic development initiatives, programs, and services, including the implementation of the Economic Development Strategy and the Economic Development Element of the General Plan;

WHEREAS, given the creation of the EDH Division, services related to Economic Development and Housing will be structured so that EDH serves as the first point of contact for prospective businesses and housing developers, providing a clear distinction between the roles of the EDC and the City's internal economic development functions;

WHEREAS, this approach is fully aligned with the implementation of the City's Economic Development Strategy and the intent of the new Marketing and Branding program, which established a dedicated brand identity and logo for the EDH Division to reflect its lead role in prospective business and developer engagement;

WHEREAS, the EDH staff recommends entering into a new three-year agreement with the SPEDC for Fiscal Years 2026-27 and 2027-28 for services outlined in the attached scope of work in an amount not to exceed \$1,125,000 (\$562,500 per year for two years) and that the proposed agreement terminates on June 30, 2028;

WHEREAS, Councilmember Arturo Cruz is an uncompensated member of the Board of Directors for the SPEDC, and given the SPEDC's role in supporting job creation and business opportunities policy priorities of the City Council, it can be argued that the Councilmember is not legally required to disqualify himself from this action and vote as long as his interest in the SPEDC is publicly disclosed (see Cal. Gov't Code section 1091.5(a)(8)); and

WHEREAS, the staff report functions as that disclosure and in an abundance of caution, however, Councilmember Cruz may choose to recuse himself from voting on this item, which has been the practice of past and former Councilmembers who also served on the SPEDC.

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of San Pablo hereby authorizes the City Manager to execute a Consulting Services Agreement ("Agreement") with San Pablo Economic Development Corporation, in a form to be approved by the City Attorney that does not substantially alter the City's rights or responsibilities from that which is set forth in the attached draft agreement, to provide economic development services in an amount not to exceed \$1,125,000 (\$562,500 per year for two years) and the agreement would terminate on June 30, 2028;

BE IT FURTHER RESOLVED that funding for the agreement In FY 2026-27 and FY 2027-28 will be appropriated in the Adopted FY 2026-2028 Biennial Budget under the Multi-Department Professional Services line item 100-1430-43600 and the City may not have budgetary resources during the second term and may need to adjust due to the Measure S tax rate shift; and

BE IT FURTHER RESOLVED that the foregoing recitations are true and correct and are included herein by reference as findings.

\* \* \* \* \*

ADOPTED this 6<sup>th</sup> day of July, 2026, by the following votes:

AYES: COUNCILMEMBERS:  
NOES: COUNCILMEMBERS:  
ABSENT: COUNCILMEMBERS:  
ABSTAIN: COUNCILMEMBERS:

ATTEST:

APPROVED:

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Dorothy Gantt, City Clerk

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Elizabeth Pabon-Alvarado, Mayor